

## 2021 Sponsorship Opportunities





A Tradition of Family Fun Since 1975 2021 Sponsorship Opportunities

## What is the Milford Oyster Festival?

Started in 1975, the Milford Oyster Festival is the largest one-day festival in Connecticut drawing 50,000 people every year to this family-oriented event. Located in downtown Milford, CT, it's main purpose is to promote civic and non-profit organizations, the local businesses of Milford and the downtown area as a destination through an event that celebrates the importance of the oyster industry that



existed in Milford. The Milford Oyster Festival is the largest tourism event in Milford bringing in thousands of visitors from around the area and helping to showcase the beautiful charm of the Milford Green, Milford harbor and downtown area. The event is planned and coordinated by the Annual Milford Oyster Festival, Inc., an IRS-defined 501c(4) non-profit organization consisting of an all-volunteer committee.



## Why You Should Become a Sponsor.

We recognize that in today's economy pure philanthropy may not be enough when spending company dollars. It's important that your business is able to realize real marketing, business and public relations goals as a result of being part of an event. Given the long history of this very popular and highly attended Festival, marketing your business, product or service at the Milford Oyster Festival can be a cost-effective way of reaching your target audience.

Whether your company regularly markets itself at events such as this or is considering it for the first time, we are able to customize any of our sponsorship packages to help meet your particular objectives whether it be branding, sampling, lead generation, face-to-face marketing or pure public relations. In addition to the marketing exposure at the Festival, your company will be recognized as a major supporter of a vitally important community event.





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PLATINUM SPONSORSHIP							
	Title Sp	oonsor					
			ng in several areas of the Festival. Provides notion. Highly customizable.				
	GOLD SPO	NSORSHIP					
Main Stage	Food C	ourt	Main Street Area				
The largest stage at the Festival, this area hosts music all day with the head- lining band to close out the day. One of the most highly trafficked areas of the Festival	Connecting to the Main Court is the main ga thousands of people a attractions, food, d	thering place for at the Festival with	The most visible locations on the Milford Green. This highly-coveted area provides tremendous exposure and high foot traffic throughout the day.				
	SILVER SPO	NSORSHIP					
Arts & Crafts Are With over 200 crafters, this location in t Green is one of the prime destinations fo goers providing tremendous	he heart of the Milford or thousands of festival-	<b>Oyster Area</b> Prime location next to our famous oyster booth in the Food Court and Fowler Field area where thousands of oysters will be served. Exceptional exposure potential.					
<b>Children's Area</b> The main area for children and famili activities all day long. Well-situated ne Harbor Areas for high foc	es, this area is full of ar the Food Court and	<b>Green's End Area</b> Promote your company, product or service on the Milford Green where you can converse with your prospects and give them the attention they want.					
Lisman Landing A	rea	Shuttle Buses					
This is the only sponsorship that includes Oyster Eve and at the Oyster Festival. Th a craft beer/wine garden, food, oyst	is very popular area has	Shuttle bus service is the main mode of transportation to and from the Festival. Your company name/logo would be on all shuttle buses providing brand/name recognition for thousands of passengers and others as buses travel the city to the Festival					

BRONZE SPONSORSHIP					
Non-Profit Area	Harbor Activities				
Located on the Milford Green, your booth space will be among thousands of people strolling the area. A great place to be up close to your prospects.	Make a lasting impression with your company name/logo on all canoe/kayak race t-shirts. Multiple banner/sign display at high visibility locations.				
Car Show Area	Golf Carts				
One of the oldest traditions are the Oyster Festival. Promote your business in this highly-trafficked area as well as your company logo on car show t-shirts.	Do you want moving billboards throughout the Festival with your company name/logo? Used by Festival committee members, these carts are highly visible all over the Festival.				
<b>T-Shirt Sponsor</b> With over 150 t-shirts printed for Festival volunteers and worn at the Festival, your company name/logo will be recognized in all areas of the Festival and every time the shirts are worn.	<b>Oyster Eve</b> The Festival's anticipated party the night before the event. A night of food, beer/wine, dancing and great live music under the				
	stars at the Milford Harbor, this event provides exposure to a more adult crowd.				



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Even though all sponsorships are customizable, listed below are a number of standard components.

BENEFIT	TITLE	MAIN STAGE	FOOD COURT	MAIN STREET	ARTS & CRAFTS	CHILDREN'S AREA	OYSTER AREA	LISMAN LANDING
Exclusivity	۲							
Tent Location	٢	٢	٢	٢	٢	٢	٢	٢
Tent Included	۲	٢	٢	٢	۲	٢	٢	۲
Banner / Sign Display at Other Locations *	۲	۲	۲	۲				۲
Web Link to Business	۲	٢	٢	٢	۲	۲	۲	۲
Radio Media	٢							
Print & Social Media Exposure	۲		٢	٢	٢	٢	٢	۲
Free Schooner Cruise Tickets	٢							
Company Name/Logo on T-Shirts								

BENEFIT	SHUTTLE BUSES	GREEN'S END	NON- PROFIT	HARBOR ACTIVITIES	GOLF CARTS	T-SHIRT	OYSTER EVE	OTHER IDEAS?
Exclusivity								
Tent Location		۲	۲				۲	?
Tent Included		۲	٢				۲	?
Banner / Sign Display at Other Locations *	٢	٢	٢	٢	٢	٢	٢	?
Web Link to Business	۲	۲	٢	۲	٢	٢	٢	?
Radio Media								?
Print / Social Media Exposure	٢	۲	٢	٢	٢	٢	٢	?
Free Schooner Cruise Tickets								?
Company Name/Logo on T-Shirts				۲		۲		?

\* Supplied by Sponsor

To discuss sponsorship opportunities and pricing contact Jay Pinto, Fundraising Chairperson at jaypinto@aol.com